

D.A.R.E™ DECIDE-ACT-REVIEW-EXPLOIT

ENHANCING THE QUALITY OF YOUR EVERYDAY DECISION MAKING

Why D.A.R.E™?

What drives individuals, teams and organizations forward is the decisions your leaders and employees take everyday, every moment. Yet decision making has only been confined to or been projected as a domain for Senior leadership members of an organization. Little emphasis is laid into developing key decision making skills in each and every employee in the organization such that the quality of output increases manifold.

Whether you're deciding which person to hire, which supplier to use, or which strategy to pursue, the ability to make a good decision with available information is vital.

It would be easy if there were one formula you could use in any situation, but there isn't. Each decision presents its own challenges, and we all have different ways of approaching problems.

So, how do you avoid making bad decisions - or leaving decisions to chance? You need a systematic approach to decision-making so that, no matter what type of decision you have to make, you can take decisions with confidence. No one can afford to make poor decisions.

In a rapidly changing world Decision Making is a key skill in today's global workplace. It's your decisions that drive you forward.

Equinox D.A.R.E™ workshop is developed with a premise that Decision-making is a skill - and skills can usually be improved. As you gain more experience making decisions, and as you become more familiar with the tools and structures needed for effective decision-making, you'll improve your confidence. Use this opportunity to think about how you can improve your decision-making and take your skills to the next level. Ultimately, improving your decision-making skills will benefit you and your organization.

Content

Equinox's D.A.R.E™ workshop is aimed to help participants understand and learn;

- Establishing the decision making environment
- Define clearly the problem statement
- Generating potential solutions
- Evaluating the alternatives - the risks, consequences and feasibility
- Deciding using structured tools
- Act on the decision
- Reviewing decisions based on feedback
- Exploiting the benefits of review
- Communicating and documenting for continual use and growth



Equinox Consultants - Expertise

We are a 20 year old company at the forefront of Organization, Leadership and Team Development programs. Having facilitated training for over 200,000 executives across levels and industry segments, we have thrived on the use of blended as well as action learning methodology which are relevant, measureable and scalable for your organisation.

We help

clients build the needed collaborative capability to produce extraordinary results, improve critical business processes, and create and maintain trusting and productive work relationships.

Our Facilitators

Our facilitators come with over 25 years of experience and have trained over 200,000 executives across levels and across industries. Known for their highly interactive, profound yet simple methods, they have been helping people and businesses achieve their goals consistently. Their penchant for value-add, with continuous and ongoing support for addressing client queries, is what has made them develop effective and productive client relationships in their business.

Our Valued Customers

Equinox Consultants, has in the last many years partnered training and development interventions with companies which include the Fortune 100; Oracle, Dell, Deloitte, Genpact, Sony India, Wells Fargo, ICICI, Cordys, Wipro etc. to name a few in the private sector. We've also been partnering consulting and training in govt. establishments like RBI, SEBI, National Police Academy, NISM etc.

Equinox Consultants - Benefits from our Online Community of practice

We've been using blended learning to enhance the quality of our training delivery and post training continual support through our online 'Equinox Learning Community'. All participants who undergo our programs i.e., classroom, outdoor or telepresence become automatically the members of our online learning community of practice where we create an environment of "collaborative learning" in the true sense.

- Reference documents to follow through and review learning
- Discussion forums, learning videos, blogs, and webinars for enhancing group learning
- Total integration with latest online tools to remain up-to-date and seek help from anyone in the team, group or the community
- 1:1 chat based consultation with our facilitators to enable continual development.

Want to deliver this workshop in the virtual world?

- We would need the necessary telepresence infrastructure to be provided at any one of your site.
- Access to telepresence infrastructure for all participants across global offices
- Smartphones with each of the participant

Duration

Can also be delivered as a 4 hr. awareness module to a 16 hr. comprehensive skill builder workshop based on customization.

Target Audience

Participants of any level in the organization.

Assessments

All programs come with comprehensive pre and post program assessments.